

## ADVISING GUIDE

## **Marketing Concentration**

MBA Program Advising Form

## **Prerequisite Required**

Previous Courses (6 credits)		
Any Statistical Concepts and Terminology like course		3 Credits
Any Business Concepts like course		3 Credits
	<b>Required Courses</b>	
2 Required Courses (6 credits)		
MBA 511	Integrated Marketing Communications	3 Credits
MBA 521	Business-to-Business Marketing	3 Credits
8 Required Courses (24 credits)		
MBA 607	Strategic Marketing Mgmt.	3 Credits
MBA 609	Mgmt. of Production & Operations	3 Credits
MBA 681	Int'l Business & Leadership	3 Credits
MBA 684	Managerial Economics	3 Credits
MBA 606	Accounting for Managers	3 Credits
MBA 660	Legal Env. Of Mgmt.	3 Credits
MBA 670	Financial Analysis	3 Credits
MBA 685	Strategic Mgmt. & Policy	3 Credits
2 Elective Course (6 credits)		
MBA 531	Sales Management	3 Credits
MBA 541	Marketing Research	3 Credits
MBA 561	Entrepreneurship	3 Credits
MBA 620	Negotiation & Meditation	3 Credits
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\* Schedule subject to change. Schedule based on on-campus students